



What happens when a key executive suddenly leaves your organization? The first instinct might be to panic, but there's one solution that will save you hours of work and stress. Steve Rosen explains why tapping into an experienced interim executive will be the best way to bridge the void, maintain continuity, and lessen the stress within the business.

The CFO of a large not-for-profit organization, in the arts and entertainment sector, announced his plans to retire within six weeks. While this was expected in the next few years, the suddenness and immediacy caught the CEO by surprise. With no in-house successor ready to step up, the client needed a resolution. The solution—the immediate engagement of an interim CFO. See below for details on the situation.

The sudden departure of an executive can occur for many reasons, either company-driven or employee-driven. Employers may dismiss an executive for performance issues or because of a change in strategic direction. Employees, on the other hand, may leave to accept a new opportunity, to tend to a health or family crisis, or to take early retirement—as we have seen so many do in the COVID-era.

Indeed, disruptions from the pandemic continue to have a hangover effect on organizations and their management teams. What distinguishes *the sudden departure*, though, is the immediate need to address the situation by placing a highly qualified interim leader to avert a potential crisis for the business.

Mitigating the loss of a key executive

To lessen any potential impact on operations, team morale, or work output and quality, some form of pre-crisis strategy and planning is critical in the case of sudden departures. Ideally, as part of your executive succession planning, contingency plans for each key leader and role should be in place to, at a minimum, cover the initial period after departure.



This includes keeping your organization chart current, supported by updated role descriptions. Your Human Resources team should also be prepared with go-to and pre-approved contacts for executive search firms, specifically those with a strong and well-networked interim management practice.

Succession within the organization is an ideal solution however, for many positions, there is often no obvious internal candidate who is groomed and ready to step up. And, even if there is a strong contender, he or she could be carrying the load of two roles, which is not an ideal situation. It is also unlikely that the executive leadership team has the capacity to cover all responsibilities of the departed executive in the short term. Sharing the load or pushing it downstream, with a potentially harmful, chain reaction, is also not ideal, as over-burdening current resources can lead to frustration, burnout, and potentially more turnover to compound the issue.

Advantages of an interim executive

The purpose of inserting an interim executive is to address the void until a more permanent solution can be developed and implemented. It's often a different role than the full-time one—shorter, more tactical, and with a tighter focus. And hiring can often be done in a matter of days or a few weeks, whereas the search for a fulltime candidate can take months in the current tight talent market.

The interim management solution is often the best way to address the short-term pain, in a timely and cost-effective way, and can offer numerous advantages:

- it can maintain business as usual, without straining resources within the organization.
- the interim hire will, by nature, bring a fresh set of eyes and experience to the situation. Objective observations and recommendations for improvement can help inform the specifications and criteria for the full-time search.
- often, a significant impact of the sudden, unplanned departure is the absence of any hand-off from the
 outgoing executive to the incoming one. It's not just a matter of work continuity, but also the institutional
 knowledge that has walked out the door. With the quick insertion of an interim resource, it may be possible to
 coordinate meaningful discussions of priority projects, important background, and even some of the key
 frustrations or challenges in the role.
- the skillset of an experienced interim executive often also includes helping to recruit, screen, and onboard the new successor. This can involve knowledge transfer of the responsibilities, sharing ideas for improvement, and even retaining a portion of the workload for a period, helping the new executive to integrate and focus where needed. The groundwork for this is laid between the interim executive, HR, and the CEO or Board to define the skills and experience needed and develop a transition plan to get the successor up to speed quickly.
- in many cases, the quick engagement of an interim will minimize or eliminate potential outside stakeholder concerns. These could include regulatory requirements for a role to be filled in a public company, lender



concerns, or private-equity owner concerns.

• in some cases, the interim executive may turn out to be the right full-time candidate—a win-win for everyone. However, this shouldn't be the expectation, as the motivations of interim candidates can vary. Some prefer the finite nature and flexibility that the interim responsibility offers, while others may use the interim engagement to look for more permanent work, resulting in an excellent due diligence exercise for both employee and employer.

Engaging the right search firm

Not all executive search firms specialize in interim roles, so it's important to tap one that has this expertise. Such firms maintain a virtual bench of eligible interim executive candidates; These specialized firms will be prepared to respond with qualified and targeted candidates in days, not weeks or months; through their relationships with a broad range of candidates, the odds are good that they can present candidates with relevant industry or situational experience.

Failing to prepare is preparing to fail

There are numerous initiatives an organization can take to prepare for a sudden departure of a key leader or team member, including a pre-approved interim resource strategy and an action plan with contingencies. Depending on needs and timing, in many situations the interim executive can offer numerous advantages to bridge the void, maintain continuity, and lessen the stress within the business.

Debunking 5 Myths About Interim Executives

An interim executive can be an ideal hiring solution when strong and steady leadership is needed, however they are often misunderstood and overlooked. Learn more.

Our Contributors

Steve Rosen is a Partner in the Executive Search & Interim Management practice at GlassRatner. He brings a depth of experience from a long career in finance and accounting that began with a 15+ year career with a Fortune 50 CPG firm, followed by leadership roles in the education, transportation, and market research industries. Steve can be reached at srosen@glassratner.com or at 437.294.4653



Charlene Bergman is the Managing Director & Partner of the Executive Search & Interim Management practice at GlassRatner. Her expertise lies in building long-term relationships by supporting clients to meet their corporate and strategic business goals and candidates by impacting their careers and realizing their aspirations. Charlene can be reached at cbergman@glassratner.com or at 437.294.4609