



EMPOWERING ESTATE PLANNING



Enhancing Business Continuity with Interim Executive Solutions

Support Your Clients with Comprehensive Business Continuity Plans

As an estate lawyer, you play a vital role in securing the future of your clients' businesses. In the event of a client's death or incapacitation, the lack of a solid succession plan can lead to significant operational disruptions and financial losses. At GlassRatner, we specialize in providing interim and fractional executive management solutions that enable seamless transitions, ensuring that your clients' businesses continue to thrive amidst challenging circumstances.

The Importance of Proactive Planning

Incorporating interim executive solutions into your clients' estate plans can dramatically enhance their ability to manage unforeseen events. Our firm offers tailored support through the following key services:

-  **1. Developing a Succession Plan:** We understand that estate lawyers are positioned to help business owners create a succession plan outlining who will take over the business, how the transition will occur, and when interim leaders may be needed, if permanent successors are not yet in place. This foresight minimizes operational disruptions and ensures a smoother transition, preserving the value of the business which in many instances is the largest asset of the estate.
-  **2. Immediate Access to Experienced Leaders:** Our network provides quick identification and placement of interim managers who can maintain operational stability during critical transitions. This alleviates the potential for family conflicts and loss of control among heirs or partners, instilling confidence in all stakeholders.
-  **3. Seamless Engagement Triggers:** By establishing a partnership in advance, we can mobilize our resources instantly based on predefined circumstances, providing peace of mind that your clients' businesses will remain under capable leadership.

Foster Client Loyalty and Trust

Addressing the importance of interim management in estate planning reinforces your commitment to your clients' long-term success. By facilitating clear communication among family members and business partners, you ensure everyone understands their roles in the succession plan. Educating business owners about the risks associated with inadequate succession strategies helps prevent operational disruptions and potential disputes. Engaging GlassRatner as a trusted partner allows you to deliver exceptional value, setting you apart from conventional estate planning services. Together, we can facilitate smoother transitions and empower your clients to navigate the complexities of business continuity confidently while enhancing their trust in your professional guidance.

Your Partner in Interim and Fractional Executive Solutions

Behind every decision and transaction, there are human and emotional factors at play.

While the success of our client's businesses is measured by financial performance, it's ultimately their people who drive and manage operations to deliver their vision. At GlassRatner we understand that behind every business decision and transaction, human factors are at play.

As executive search professionals and human capital advisors focused on interim and fractional solutions, we engage where strategy meets talent to connect high-impact executives to growing companies. We see ourselves not just as transactional partners but as an extension of our clients' executive teams – ambassadors of their employer brands.

Our purpose drives everything we do. We take the time to understand our client's business, allowing us to identify and attract the right talent to fit their unique needs. We work closely with clients to build strong leadership teams and support the career journeys of an engaged candidate community.

GlassRatner's track record of success is built on our bespoke approach. While we follow a rigorous and methodical process, we remain flexible, customizing each search to align with your specific requirements. For interim management, where speed and responsiveness are crucial, our timeline is measured in "days and weeks," balancing speed with quality to ensure optimal results. When clients partner with us, they gain access to interim and fractional executives who can step in quickly and deliver value, helping their organization thrive in any situation.

More About Us

GlassRatner is a Canadian advisory firm that provides practical solutions to complex financial and operating problems. We have a reputation for responsiveness and a track record of helping our clients achieve their objectives and overcome challenges. Founded in 1979, GlassRatner was established as an insolvency and restructuring business. Today, we continue to grow by fostering an unparalleled collaborative approach, seamlessly providing services across the areas of restructuring, financial and human capital consulting, executive search and interim management, M&A, and corporate finance. With offices in Toronto, Calgary, Edmonton, and Vancouver, and as the exclusive Canadian partner of IIC Partners – one of the world's top 10 alliances of executive search firms, with 450 expert consultants across 40 global offices – GlassRatner is positioned to provide your clients with the security and stability they deserve, across Canada and beyond.

Contact Us



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